

# THE PARAGON PROGRAM™

## THE EXCELLERATION MEETINGS

The Excelleration Meeting (implemented - 2007 to our 400 clients) is about proven results through peak practice performance and growth. These four uniquely designed meetings are geared to accelerate each doctors practice towards excellence and help them achieve their goals and ultimately...their dreams.

### SCHEDULE

900 a.m. – 10:30 a.m.	Session 1
10:45 a.m. – 12:00 p.m.	Session 2
12:00 – 1:15 p.m.	Lunch
1:30 – 3:30 p.m.	Session 3
3:30 – 4:00 p.m.	Session 4

### REGIONAL MEETINGS

Florida [Orlando]	JAN 31 – MAY 1
Rocky Mountain [Denver]	MAR 2 – MAY 4 – SEP 14
East Coast [Baltimore]	MAR 13 – MAY 15 – OCT 2
Indiana [Indianapolis]	MAR 20 – JUN 5 – SEP 25
Ohio [Columbus]	MAR 27 – JUN 12 – OCT 9

## WHAT YOU CAN EXPECT FROM OUR MEETINGS

**PERSONAL HANDOUT:** Each attendee will receive a handout designed to maximize every meeting and discussion. They will be personalized with each doctor's practice and personal goals.

**INTERACTIVE DISCUSSIONS:** Our goal is to facilitate relevant and practical discussions with other successful and growing dentists. Attendees will network with other like-minded doctors pursuing the same dreams.

**QUARTERLY GOAL ACHIEVEMENT:** Paragon will set specific and measurable goals and then rack those goals with attendees (doctors) to completion.

## FREQUENTLY ASKED QUESTIONS

**CAN I BRING MY SPOUSE?** Absolutely! As a matter of fact, some of our clients have routinely brought their spouse since we began the Excelleration Meetings years ago.

**CAN I BRING MY ASSOCIATE?** Of course! Associates are always welcome. Over the years we have noticed some doctors want their associate(s) to attend and other doctors prefer to attend by themselves. Understanding both perspectives, we leave the choice up to you.

**CAN I BRING MY OFFICE MANAGER TO THE MEETING?** Yes, but we would like to know about it first. It's not just so they get a handout, a nametag and a place card. It's also because we have a system where we try to match the right people, at the right tables, for the right discussion groups.

**CAN I BRING A COLLEAGUE?** Absolutely! If you have a colleague you would like to see join Paragon and you think this is a good way to introduce them to The Paragon Program™, please bring them. Thank you in advance for recommending Paragon to your colleagues!